

## SWC 234-FTA Vans: Options Pricing

**Note: this includes the estimated 2021 base price increase. However, optional equipment has not been increased. Prices could increase any time.**

Van	Standard Van 4+2	Lowered Floor 6 + 1	Extended Length 5 + 2	Center Aisle 10 Pass	Center Aisle 14 Pass
<b>Van Government Fleet Pricing</b>	\$46,550.00	\$39,600.00	\$48,880.00	\$40,090.00	\$45,980.00
<b>Awarded Supplier</b>	Alliance Bus Group	Mid-South Bus Center	Alliance Bus Group	Mid-South Bus Center	Mid-South Bus Center
<b>Van Optional Equipment Pricing</b>					
• Additional 2-passenger seat with integrated 3-point seat belt – Mid back fixed	Std Equipment	N/A	Std Equipment	N/A	N/A
• Additional 2-passenger seat with integrated 3-point seat belt – Mid back flip	Std Equipment	N/A	Std Equipment	N/A	N/A
• Upgrade standard passenger seating to Freedman double GO-ES 3-point seating	Std Equipment	N/A	Std Equipment	N/A	N/A
• Additional 2-passenger Freedman double GO-ES 3-point seat – fixed	\$ 660.00	N/A	\$ 660.00	N/A	N/A
• Additional 2-passenger Freedman double GO-ES 3-point seat – flip	\$ 743.00	N/A	\$ 743.00	N/A	N/A
• Additional 2-passenger Freedman double GO-ES 3-point seat – double foldaway	\$ 974.00	N/A	\$ 974.00	N/A	N/A
• Additional 3-point child restraint system (ICS , Integrated Child Seat) per seat	\$ 605.00	N/A	\$ 605.00	\$548.00	N/A
• On in-board forward facing seats, child safety seat anchors meeting FMVSS 225 , per seat	\$ 55.00	STD	\$ 55.00	\$39.00	N/A
• Child Restraint Clips (per seat)	\$ 55.00	STD	\$ 55.00	N/A	N/A
• Additional 2-passenger standard forward facing fixed seat	\$ 605.00	N/A	\$ 605.00	N/A	N/A
• Additional single-passenger forward facing fixed seat	\$ 413.00	N/A	\$ 413.00	N/A	N/A
• Additional 2-passenger forward facing folding seat	\$ 880.00	N/A	\$ 880.00	N/A	N/A
• Additional single-passenger forward facing folding seat	\$ 715.00	N/A	\$ 715.00	N/A	N/A
• Delete 2-passenger standard fixed seat	NA	N/A	NA	N/A	N/A
• Delete 2-passenger forward facing folding seat	\$ (730.00)	(\$450.00)	\$ (730.00)	(\$857.00)	N/A
• Delete single-passenger forward facing folding seat	NA	N/A	NA	(\$680.00)	N/A
• Add grab handles to seat backs	\$ 28.00	STD	\$ 28.00	\$44.00	\$44.00
• Passenger seat upholstery upgrade to level-3 fabric (per seat)	No Charge	\$1,093.00	No Charge	\$23.00	\$23.00
• Add child safety alert system	\$ 193.00	N/A	\$ 193.00	\$334.00	\$334.00
• Upgraded driver's seat – Recaro LXF Ergonomic	NA	N/A	NA	N/A	N/A
• Upgraded driver's seat – USSC Evolution	NA	N/A	NA	N/A	N/A
• Add power base for drivers seat	\$ 440.00	\$196.00	\$ 440.00	\$575.00	\$575.00
• Add Additional Ceiling Grab Rail	\$ 275.00	N/A	\$ 275.00	\$765.00	\$765.00
• Add Plexiglass Upper Panel Behind Driver	\$ 220.00	N/A	\$ 220.00	\$770.00	\$770.00
• Add wheel chair lift includes doors and interlock	Std Equipment	N/A	Std Equipment	\$8,278.00	\$6,738.00
• Upgrade W/C lift to 1000 lb. capacity	\$ 720.00	STD	\$ 720.00	\$404.00	N/A
• Install W/C lift on vehicle curb-side instead of vehicle rear	\$ 180.00	N/A	\$ 180.00	N/A	N/A
• Additional wheelchair station	\$ 578.00	\$485.00	\$ 578.00	N/A	N/A
• Wheelchair restraint system upgrade – Sure Loc Solo FF661S-4C-2	\$ 110.00	N/A	\$ 110.00	\$370.00	\$370.00
• Wheelchair restraint system upgrade – Q-Straint Slide & Click retractors or equivalent	\$ 110.00	\$462.00	\$ 110.00	N/A	N/A
• add Upgrade to 3/4" marine tech plywood floor	\$ 110.00	N/A	\$ 110.00	N/A	\$440.00
• add raised floor (required with additional w/c positions)	NA	N/A	NA	N/A	N/A
• add Standee limit line on floor yellow or white	\$ 550.00	N/A	\$ 550.00	N/A	\$129.00
• add Floor covering upgrade to Altro Storm	\$ 165.00	\$250.00	\$ 165.00	N/A	N/A
• add Fuel Sender Inspection Plate	NA	N/A	NA	N/A	N/A
• Add OEM back-up sensor system	\$ 330.00	\$276.00	\$ 330.00	\$370.00	\$370.00
• add ADA compliant passenger stop request system with pull cord	NA	N/A	NA	N/A	N/A
• touch tape for stop request at each wheelchair station	NA	N/A	NA	N/A	N/A
• Add power bus-style passenger entry doorway*	\$ 6,600.00	N/A	\$ 6,600.00	N/A	\$7,106.00
* (dual frame with glazing). Must include covered steps,	Std With Line 56	N/A	Std With Line 56	N/A	Included
* L.E.D. step lamp, dual passenger assist handles,	Std With Line 56	N/A	Std With Line 56	N/A	Included
* must meet FMVSS 226 and retain all structural steel.	Std With Line 56	N/A	Std With Line 56	N/A	Included
• add Exterior Passenger Entry Door Switch	Std With Line 56	\$747.00	Std With Line 56	\$289.00	\$289.00
• Add P/A system with 4 internal and 1 external speakers	\$ 715.00	N/A	\$ 715.00	NA	NA
• Add roof hatch	\$ 248.00	N/A	\$ 248.00	\$842.00	\$842.00

• Add pre-wire for 2-way radio – power cable and antenna from ceiling to dash area,with ground plane	\$ 220.00	\$158.00	\$ 220.00	\$263.00	\$263.00
• Add pre-wire for AVL system	\$ 61.00	N/A	\$ 61.00	\$263.00	\$263.00
• Add TripSpark Ranger and TBox (AVL/routing software)	\$ 6,875.00	\$35,575.00	\$ 6,875.00	\$35,575.00	\$35,575.00
• Add pre-wire for camera system – cat-6 cabling from camera locations to DVR location	\$61 Per Cam	N/A	\$61 Per Cam	N/A	N/A
• Add pre-wire for electronic farebox – power cable	\$ 61.00	N/A	\$ 61.00	\$129.00	\$129.00
• Add raised floor	NA	N/A	NA	N/A	N/A
• ADA compliant passenger stop request system with pull cord	NA	N/A	NA	N/A	N/A
• Add overhead luggage racks with map lights both sides	NA	N/A	NA	N/A	N/A
• Add single overhead luggage rack with map lights one side	NA	N/A	NA	N/A	N/A
• Add Dual overhead reading lights	\$ 193.00	N/A	\$ 193.00	N/A	N/A
• Add GFI Odyssey 41" With 1 Vault Provided**	\$ 15,995.00	N/A	\$ 15,995.00	N/A	N/A
** OCU Direct Mounted To Farebox With Ram Mount - Preferred	\$ 1,456.00	N/A	\$ 1,456.00	N/A	N/A
** Add GFI T.R.I.M	\$ 708.00	N/A	\$ 708.00	N/A	N/A
** Add GFI Smartcard reader	\$ 1,792.00	N/A	\$ 1,792.00	N/A	N/A
• Diamond NV Fare Box with dual vaults	\$ 1,210.00	N/A	\$ 1,210.00	\$1,555.00	\$1,555.00
• Diamond SV Fare Box with dual vaults	\$ 1,430.00	N/A	\$ 1,430.00	\$1,667.00	\$1,667.00
• Diamond D Fare Box with one vault	\$ 303.00	\$1,574.00	\$ 303.00	\$1,111.00	\$1,111.00
• Add electronic destination sign, Front, all L.E.D. amber – Hanover Displays 112x15 with standard controller	NA	N/A	NA	N/A	N/A
• add electronic destination sign, Front, all L.E.D. amber – Hanover Displays 112x15 with standard controller	NA	N/A	NA	N/A	N/A
• Add electronic destination sign,side, all L.E.D. amber – Hanover Displays	NA	N/A	NA	N/A	N/A
• Add electronic destination sign, Front, all L.E.D. amber – Luminator Horizon 120x15	NA	N/A	NA	N/A	N/A
• Add electronic destination sign, Side , all L.E.D. amber – Luminator Horizon	NA	N/A	NA	N/A	N/A
• Add electronic destination sign, Front, all L.E.D. amber – Twin Vision Smart Sign 120x16 , Mobilite	NA	N/A	NA	N/A	N/A
• Add electronic destination sign, side, all L.E.D. amber – Twin Vision Smart Sign Mobilite	NA	N/A	NA	N/A	N/A
• Add electronic destination sign, Front, all L.E.D. amber – Transign	\$ 3,850.00	N/A	\$ 3,850.00	N/A	N/A
• Add electronic destination sign, side, all L.E.D. amber- Transign	\$1,100 Req Front	N/A	\$1,100 Req Front	N/A	N/A
• Add front destination Window, Glass only no sign	\$ 880.00	N/A	\$ 880.00	N/A	N/A
• Add Front Destination Sign, Roller Type	\$ 3,300.00	N/A	\$ 3,300.00	N/A	N/A
• Add Side Destination Sign, Roller Type	\$1,100 Req Front	N/A	\$1,100 Req Front	N/A	N/A
• Add Apollo RoadRunner HD camera system with RsM Software, GPS Event Switch, 4 interior cameras ***	\$ 4,389.00	N/A	\$ 4,389.00	\$5,638.00	\$5,638.00
*** removable 4.0TB HDD, protective heater, GPS antenna, six cameras,	\$ 880.00	N/A	\$ 880.00	NA	NA
*** HD Power Loss Protector, and HD Smart Display Package.	\$ 1,238.00	N/A	\$ 1,238.00	NA	NA
• Add Rosco Dual-Vision camera system with two cameras	\$ 935.00	N/A	\$ 935.00	\$2,000.00	\$2,000.00
• Add Seon Trooper TH6 camera system, 6 channel hybrid DVR with minimum 1 T.B. hard drive, two HD3Q,1080p interior dome cameras and one one HD3W-exterior wedge,1080p camera, Super Caps Technology, with back up SD Card for secondary stream recording	\$ 3,900.00	N/A	\$ 3,900.00	\$4,555.00	\$4,555.00
• Add Safety Vision 4112-HVR , 2 TB HD,4 camera system	\$ 3,850.00	N/A	\$ 3,850.00	\$5,050.00	\$5,050.00
• Add 2-head Fortress surveillance camera system	NA	\$ -	NA	\$2,079.00	\$2,079.00
• Add REI HD800-6-1TB 5-camera system	\$ 3,575.00	N/A	\$ 3,575.00	\$5,050.00	\$5,050.00
• Add AngleTrax 2-camera system with 500gb hard drive	\$ 1,925.00	\$2,128.00	\$ 1,925.00	\$1,939.00	\$1,939.00
• Add interior camera	\$ 429.00	N/A	\$ 429.00	\$303.00	\$303.00
• Add interior 1080p HD camera	\$ 429.00	N/A	\$ 429.00	\$303.00	\$303.00
• Add interior 360 degree HD camera	NA	N/A	NA	\$303.00	\$303.00
• Add exterior camera	\$ 495.00	N/A	\$ 495.00	\$303.00	\$303.00
• Add exterior HD camera	\$ 495.00	N/A	\$ 495.00	\$253.00	\$253.00
• Add back-up camera system with 7" driver's monitor	\$ 1,980.00	STD(indash)	\$ 1,980.00	Included	Included
• Upgrade to 77" interior headroom	\$ 5,199.60	N/A	\$ 2,520.00	N/A	\$1,832.00
• Extended vehicle body length from 23' to 24'	NA	N/A	NA	N/A	NA
• Extended vehicle body length from 23' to 26'	NA	N/A	NA	N/A	N/A
• Additional Window for Rear Door	NA	N/A	NA	NA	NA
• add Twin Windows each side of Rear Door	NA	N/A	NA	NA	NA
• Upgrade to 22' vehicle length – Extended Length Dual Rear Wheel Wagon Chassis	\$ 6,959.00	N/A	\$ 3,665.00	N/A	\$1,409.00
• Add rear roof mounted strobe light	\$ 275.00	N/A	\$ 275.00	\$227.00	\$227.00
• Add driver's side running board	Std Equipment	STD	Std Equipment	Included	Included
• add Paint all wheels to match body color if other than white	\$138 per wheel	N/A	\$138 per wheel	N/A	N/A

• Add driver's side running board with grab handle	\$28 For Handle	N/A	\$28 For Handle	N/A	N/A
• Add diesel engine option	NA	N/A	\$ 2,156.00	N/A	N/A
• Add OEM gaseous fuel prep package to allow for propane propulsion.	\$ 318.00	N/A	\$ 318.00	\$340.00	\$340.00
• Add CNG Propulsion option	NA	N/A	NA	\$14,537.00	\$14,537.00
• <sup>add</sup> Upgrade standard galvanized driver's and passengers' assist steps to stainless steel	\$ 231.00	N/A	\$ 231.00	N/A	N/A
• add Upgraded Romeo Rim Front bumper	NA	N/A	NA	N/A	N/A
• add Rear Step Bumper (Bolt-on type)	NA	N/A	NA	N/A	N/A
• <sup>add</sup> Upgraded Romeo Rim rear bumper (or equivalent)	NA	N/A	NA	N/A	N/A
• add Spare tire and wheel assy. (for vehicles that do not have one with chassis such as Ford DRW)	Std Equipment	Included	Std Equipment	N/A	N/A
• add Spare wheel assy. (for vehicles that do not have one with chassis such as Ford DRW)	Std Equipment	Included	Std Equipment	N/A	N/A
• add Spare Tire Carrier	Std Equipment	Included	Std Equipment	Included	Included
• add Stainless Wheel Inserts (set of 4)	\$ 495.00	N/A	\$ 495.00	\$473.00	\$473.00
• add Anti-Ride for Rear Bumper	NA	N/A	NA	N/A	N/A
• add Mor/Ryde rear suspension upgrade	NA	N/A	NA	N/A	N/A
• Add side-mounted secondary battery box with pull out tray	NA	N/A	NA	N/A	N/A
• Relocate batteries to side mount pull out tray	NA	N/A	NA	N/A	N/A
• add Battery Disconnect Switch	NA	N/A	NA	\$368.00	\$368.00
• <sup>add</sup> (2) 7" red taillights mounted over turn signals	\$ 99.00	N/A	\$ 99.00	\$404.00	\$404.00
• add center mounted stoplight mounted over rear door	Std Equipment	N/A	Std Equipment	Included	Included
• add Remote and Heated Exterior Mirrors	\$ 228.00	STD	\$ 228.00	\$363.00	\$363.00
• Add driver's reverse alarm – Echovision Ultrasonic or equivalent	\$127 (OEM)	\$266.00	\$127 (OEM)	\$126.00	\$126.00
• Add Sportsworks DL2 Bicycle Rack	\$ 1,540.00	N/A	\$ 1,540.00	\$2,021.00	\$2,021.00
• <sup>add</sup> Upgrade rear A/C system to roof mounted condenser	NA	N/A	NA	N/A	N/A
• add Upgraded Rear AC (80,000 BTU)	NA	N/A	NA	N/A	N/A
• add Additional Rear Heater	\$ 880.00	N/A	\$ 880.00	N/A	N/A
• <sup>add</sup> Upgrade rear A/C system to complete roof-mounted system	NA	N/A	NA	N/A	N/A
• Add tinted passenger windows	Std Equipment	STD	Std Equipment	Included	Included
• add Upgrade from factory floor and OEM seats to wood subfloor and aftermarket seats	Std Equipment	N/A	Std Equipment	\$6,395.00	\$6,395.00
• one complete set of chassis service manuals (Ford , Chevy, Dodge)	\$ 275.00	Subscription	\$ 275.00	Included	Included
• Add Exterior lamp test system , Intermotive Pre Trip Module or equal	\$ 495.00	N/A	\$ 495.00	N/A	N/A
• Add Intermotive Engine Monitoring &Shutdown System or equal	NA	N/A	NA	N/A	N/A
• add 3.7L Engine per Pg1. Sec 1 - Center Aisle (10 pass), Center Aisle (14 pass), Std Length ADA Van and Ext. Length ADA Van	\$ (1,716.00)	N/A	\$ (1,716.00)	(\$1,511.00)	(\$1,511.00)
• Add amber turn signal assy. above rear brake lights, each side , usually 4" round	\$ 110.00	N/A	\$ 110.00	\$707.00	\$707.00
• Delivery Fee	\$825		\$825		